

MEET THE BUYER

Doing Business on Washington State Contracts

**Tri-Cities Business & Visitor Center
Bechtel Board Room
7130 W. Grandridge Blvd.
Kennewick, WA 99336**

Date: September 27, 2016

Time: 3 – 5 pm

The Washington State Department of Enterprise Services (DES) is tasked with managing the purchasing for the state of Washington. DES, along with agency offices located around the state, purchase millions of dollars worth of products and services from area businesses each year. Attendees will learn more about how to participate in state contracting and be better prepared to take part in this government marketplace. Servando Patlan, Business Diversity & Outreach Manager, Department of Enterprise Services, will be presenting. Additional guest speakers may be present.

This session will cover the following key topics:

- What products/services do Washington State agencies purchase?
- Where and how do you start selling to them?
- What are the requirements to do business with the state?
- How do I locate opportunities and what is the buying process?
- How can I become a construction subcontractor?
- What projects are upcoming?

Cost: FREE

RSVP Required: online at <http://washingtonptac.org/events>

For questions please contact: Ashley Coronado at (509) 491-3231 or

Sponsored by Washington River Protection Solutions, Washington PTAC and the Tri-City Regional Chamber of Commerce.